People ATX

Talent Strategy, Retained Executive Search & Advisory · Austin, Texas

We help growing companies hire senior leaders

People ATX is a talent strategy, retained executive search and advisory firm in Austin. We plan the role with you, find the right person, and stay with you through their first 90 days.



Andres Traslavina and Jami Adkins

Where we built our practice

We have 30 years of recruiting between us, at recruiting firms and inside companies. We've led talent at Office Depot, Amazon and Whole Foods Market. At Whole Foods Market, Andres was the first corporate recruiter and built the executive recruiting function. Along the way, we've interviewed thousands of candidates.

Why companies choose us

We've worked both sides.

We've run searches for clients and led hiring inside big companies. We know what you need from a search firm because we've been the ones hiring.

Both of us on every search.

We walk through the role scope and intake with you and run the search confidentially.

We stay through the first 90 days.

We build a 90-day plan with you before the new leader starts. If they leave within those 90 days, we run the search again at no cost.

How we run a search

1. **We start with the outcomes.** Before the search starts, we work with you to write out what this leader needs to get done in their first 6, 12 and 18 months.
2. **We map the market before anyone gets a call,** so you see who's out there first. The people who can do this job well usually have one already, and we reach out to them directly. We know the HR and people leaders across Austin, and we keep a confidential list of senior leaders who've asked us to call them.
3. **We interview every candidate ourselves before you meet them.** You get clear reports with summaries along the way, so the search runs efficiently.

First step: a 30-minute call with you to define the role.

What it costs: Our fee is a percentage of base salary, with no administrative fees.

Visit our website · peopleatx.com

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